ADMINISTRATIVE DEAN NAMED AT PAUL SMITH'S COLLEGE

Paul Smith's College of Arts and Sciences has received a grant of nearly $73,000 from the United States Department of Energy. The grant will be used to implement Energy Conservation Measures under the Institutional Conservation Program.

According to Chamberlain, the funds are earmarked for the insulation of the college's gymnasium roof and modifications of the gym's air handling units. The entire cost for this project will be approximately $103,000, with nearly $30,000 of the project's expenses being provided by the college.

Chamberlain noted that although the grant is being given through a matching funds program, the college is receiving an additional hardship allowance due to factors such as the college's location and the severity of the weather in the North Country.

Chamberlain said, "This energy grant will allow Paul Smith's College to make substantial improvements that should result in dramatic energy savings. With projected energy savings of $24,000 each year, the improvements will be essentially paid for in just over two years. This will thus have a direct impact on our budget in the very near future."

The grant is the result of a Technical Assistance Study which was also funded by the Institutional Energy Conservation Program and completed in February 1987. Application for the award was prepared under the direction of John Steigman, director of institutional research.

Twenty-six students from PSC helped to build the new playground at the Lake Placid Elementary School in September.

Welcome, Dean Joel Wincowski

Joel Wincowski has been appointed Dean of Admissions at Paul Smith's College. Wincowski comes to Paul Smith's from Utica College of Syracuse University, where he served as Director of Enrollment Management/Director of Admissions.

Prior to that, Wincowski held various positions in admissions and financial aid at colleges including Alvernia College and Albright College in Reading, Pa., and Worcester Polytechnic Institute in Worcester, Mass. He also worked as a consultant for the Mississippi University for Women in Columbus, Miss., and the Milwaukee School of Engineering in Milwaukee, Wis.

Joel Wincowski holds a master's degree in student personnel services in higher education and counseling from Springfield College in Springfield, Mass. His bachelor's degree was also earned at Springfield College.

While at Utica College, Wincowski's work in improving student marketing and developing new publications earned him numerous awards, including a gold medal from the Council for the Advancement and Support of Education. He was further responsible for nearly doubling the number of student applications and deposits, and improving student retention. The average SAT scores of depositing freshmen at Utica also rose significantly during Wincowski's tenure.

President Chamberlain said, "Joel Wincowski's record of success speaks for itself. We are happy to have a person of his caliber directing our admissions efforts into the 1990s."

Joel Wincowski will be residing on the Paul Smith's College campus with his wife, Loretta, and their three children, Bobby, age 10; Valerie, age eight; and Matthew, age five.